

Conference Call Financial Metrics

(\$ in Thousands - Unaudited)

Revenue by Product

	3/25/2012	Seq. Change %	12/25/2011	Seq. Change %	9/25/2011	Seq. Change %	6/26/2011	Seq. Change %	3/27/2011
LED products	\$ 180,944	(7)%	\$ 194,162	(1)%	\$ 196,778	—%	\$ 197,019	14%	\$ 172,439
Lighting products	86,527	(10)%	95,736	85%	51,673	110%	24,639	13%	21,829
Power & RF products	17,330	22%	14,220	(31)%	20,529	(4)%	21,369	(14)%	24,900
Total revenue	\$ 284,801	(6)%	\$ 304,118	13%	\$ 268,980	11%	\$ 243,027	11%	\$ 219,168

Balance Sheet Metrics

	3/25/2012	12/25/2011	9/25/2011	6/26/2011	3/27/2011
Days Sales Outstanding	53	46	55	44	52
Inventory Days on Hand	96	85	107	106	119

Cash Flow Metrics

	3/25/2012	12/25/2011	9/25/2011	6/26/2011	3/27/2011
Cash flow from operations	\$ 48,340	\$ 80,592	\$ 41,645	\$ 64,458	\$ 41,167
CapEx spending (PP&E)	22,168	19,076	33,962	47,852	62,846
Patents spending	3,916	3,884	4,159	3,931	3,622
Free Cash Flow ¹	\$ 22,256	\$ 57,632	\$ 3,524	\$ 12,675	\$ (25,301)

¹Cash flow from operations less CapEx and patents spending

Cash Flow Adjustments

	3/25/2012	12/25/2011	9/25/2011	6/26/2011	3/27/2011
Depreciation - property and equipment	\$ 27,701	\$ 27,393	\$ 26,840	\$ 26,155	\$ 24,199
Amortization - patents	1,484	1,414	1,363	1,323	1,248
Amortization - acquisition related intangibles	7,368	7,368	3,925	2,670	2,693
Total depreciation and amortization	\$ 36,553	\$ 36,175	\$ 32,128	\$ 30,148	\$ 28,140
Amortization - acquisition related intangibles: pre-tax	\$ 7,368	\$ 7,368	\$ 3,925	\$ 2,670	\$ 2,693
Amortization - acquisition related intangibles: net of tax ²	9,726	6,409	3,081	2,274	2,316
Total stock compensation expense: pre-tax	\$ 12,249	\$ 11,195	\$ 11,440	\$ 9,947	\$ 10,311
Total stock compensation expense: net of tax ²	16,169	9,740	8,980	8,472	8,867
Ruud acquisition costs	\$ —	\$ —	\$ 3,069	\$ —	\$ —
Ruud acquisition costs: net of tax ²	—	—	2,409	—	—
Ruud inventory step up	\$ —	\$ 503	\$ 979	\$ —	\$ —
Ruud inventory step up: net of tax ²	—	438	769	—	—

²Estimated tax effects based upon the Company's overall consolidated effective tax rate for the given period.